	Competitor 1	Competitor 2	Competitor 3
OVERVIEW: The program includes High-level look at each competitor or competitor's product. Include your own company as well, so you can compare and contrast.	OVERVIEW: Insert overview here	OVERVIEW: Insert overview here	OVERVIEW: Insert overview here
ADDITIONAL VALUE: Beyond basic overview, what value do they provide to a potential customer?	ADDITONAL VALUE: Insert additional value here	ADDITONAL VALUE: Insert additional value here	ADDITONAL VALUE: Insert additional value here
DETAILS: Get a little deeper into the details of each product or service	DETAILS: Insert details here	DETAILS: Insert details here	DETAILS: Insert details here
COST: Cost always an important comparison, but should never be looked at alone. By understanding the value and details of the product, you can better compare cost.	COST: Insert costs here	COST: Insert costs here	COST: Insert costs here